

CASE STUDY

Driving Superior Cost Savings with Valenz Market-Sensitive (VMS[®]) Repricing

Executive Summary

A comprehensive claims analysis comparing a client's current out-of-network (OON) repricing solution to the Valenz Market-Sensitive (VMS[®]) repricing methodology demonstrates that Valenz Health[®] delivers materially higher savings, lower allowables, and consistent performance across all claim types.

Using a dataset of 97,301 medical claims totaling **\$144.6 million in billed charges**, Valenz generated **\$31.1 million in incremental savings** beyond the current approach – a **44.7% improvement in total possible savings** for the client.

This case study highlights how Valenz outperforms the current solution through tighter allowable pricing, stronger facility claim management, and scalable impact across high-volume professional claims.

The Challenge

Healthcare cost-containment efforts often struggle to balance savings consistency across facility and professional claims. Many solutions deliver savings in isolated categories while underperforming at scale or failing to materially reduce allowed amounts.

The objective of this analysis was to evaluate whether, when operating on the same claims dataset as the client's current solution, Valenz could deliver the following:

- Lower overall allowables
- Higher savings rates
- Incremental financial value beyond the current solution

The Solution

To analyze the large set of OON claims, Valenz deployed the proprietary VMS repricing methodology (a feature of the Valenz Out-of-Network Repricing Solution), which aggregates years of robust claims data from multiple sources to ensure fair, defensible, and market-supported reimbursements.

The analysis evaluated **97,301 claims** across four major claim categories:

- **Facility Inpatient**
- **Facility Outpatient**
- **Facility Other**
- **Professional**

Key financial metrics compared included:

- **Billed Charges**
- **Allowed Amounts**
- **Total Savings**
- **Savings Percentage**
- **Net Incremental Savings vs. Current**

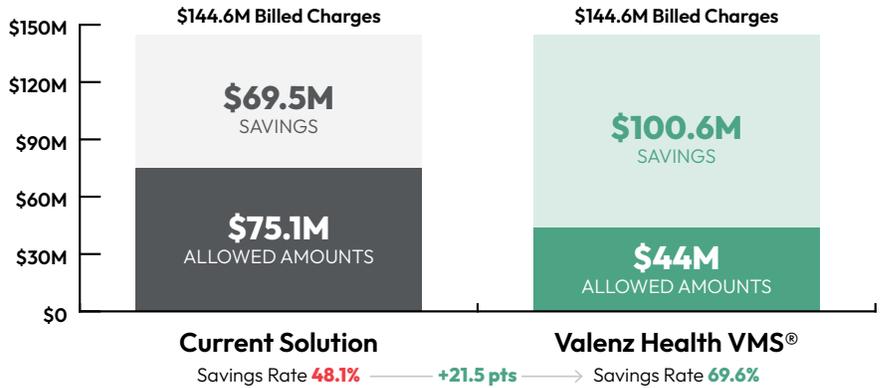


Results

Total Financial Impact

The VMS repricing methodology **reduces total allowed spend by more than \$31 million**, delivering a step-change improvement in cost performance without any increase in billed charges.

Claims Repricing Savings: Current Solution vs. VMS



Facility Claims: Consistent, High-Impact Savings

Facility claims typically represent the highest cost and complexity in OON charges.

Valenz delivered strong and consistent improvements across all facility categories, achieving savings rates ranging from 65% to nearly 80% and generating more than **\$15 million in incremental value** against the current solution.

Facility Claims: Current Solution vs. VMS



Professional Claims: Scalable Savings at Volume

Professional claims accounted for 87,766 claims in the dataset (90% of total volume). While individual claim values are smaller, Valenz demonstrated its ability to scale effectively to deliver a 66.16% savings rate for incremental savings of \$16 million.

This performance confirms that Valenz delivers operationally scalable savings — not just isolated wins in high-dollar claims.

\$43.3M Current Allowable **\$27.3M** Valenz Allowable

Incremental savings: \$16M

Savings rate: 66.16%

Conclusion: VMS Repricing from Vālenz Health® Delivers Superior Savings and Cost Containment

As this analysis demonstrates, Valenz delivers clear, quantifiable, and repeatable financial advantages over traditional claims repricing methodologies, outperforming the client's current solution in three critical ways:



Lower Allowables Across the Board

Valenz consistently reduces allowed amounts in every claim category, driving systemic savings rather than selective improvements.



Stronger Facility Claim Management

With savings approaching 80% in certain facility categories, Valenz demonstrates exceptional control in the most challenging areas of spend.



Scalable Performance at Volume

Valenz delivers meaningful incremental savings across tens of thousands of professional claims, proving it can operate efficiently at scale.

Bottom line: On the same claims and the same billed charges, Valenz delivers **\$31 million more in value** compared to traditional repricing solutions — making it the superior solution for organizations seeking sustainable, enterprise-wide savings.

Contact us today for smarter, better, faster healthcare.

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